

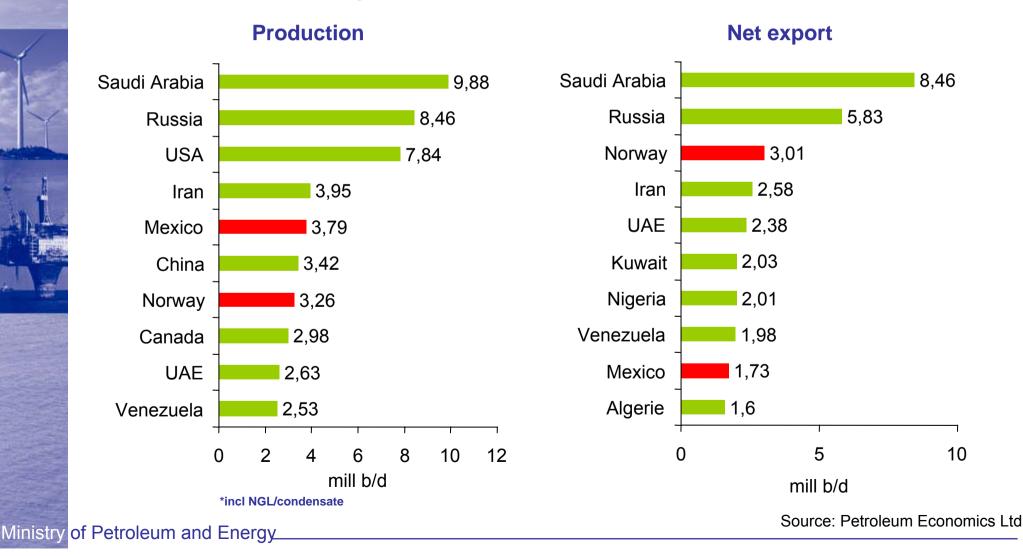
# Norway's E&P policies and challenges

Mr. Oluf Ulseth
Norwegian Deputy Minister of Petroleum and Energy

Wednesday 24 November 2004 Villahermosa, Mexico

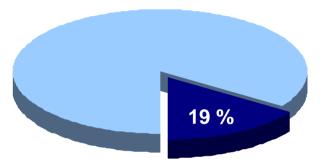
#### A strong position in world oil ...

#### Production and net export of crude oil\* 2003

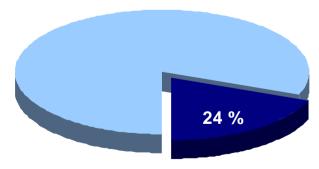


## ... and in the Norwegian economy

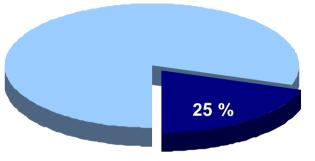
The petroleum sector in Norway (2003)



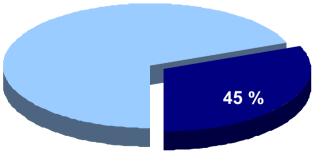
The petroleum sector's share of GDP



The petroleum sector's share of total investment



The petroleum sector's share of State revenues



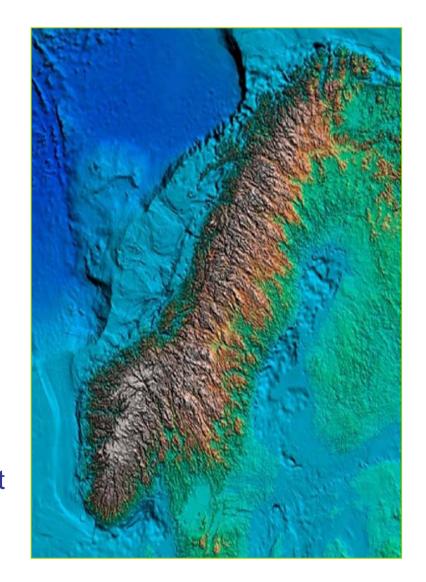
The petroleum sector's share of total exports

Source : Statistics Norway

#### Three decades of experience...

#### Main principles of Norwegian petroleum policy

- Maximize value creation
- The right to subsea petroleum resources is vested in the State
- Annual and biannual licencing rounds
- Drawing on global petroleum competence
- Government take through taxes and direct ownership interest

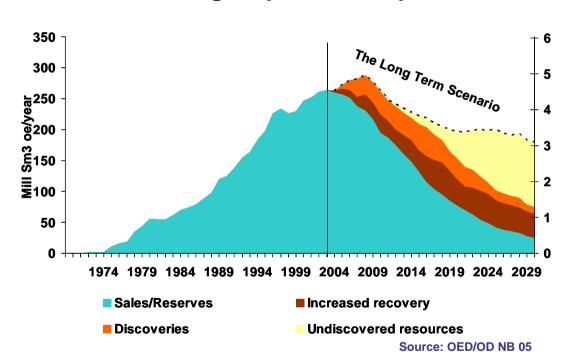


#### .. of developing petroleum resources..

#### Finding new resources

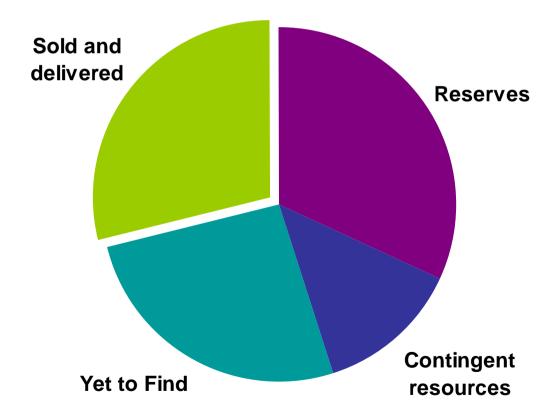
- Active exploration policy
- Favourable tax scheme for new players
- Equity oil
- Enhanced oil recovery
  - Developing new technology
  - Strong domestic competence base
  - Cost position

#### Norwegian production profile



### .. with large untapped potentials

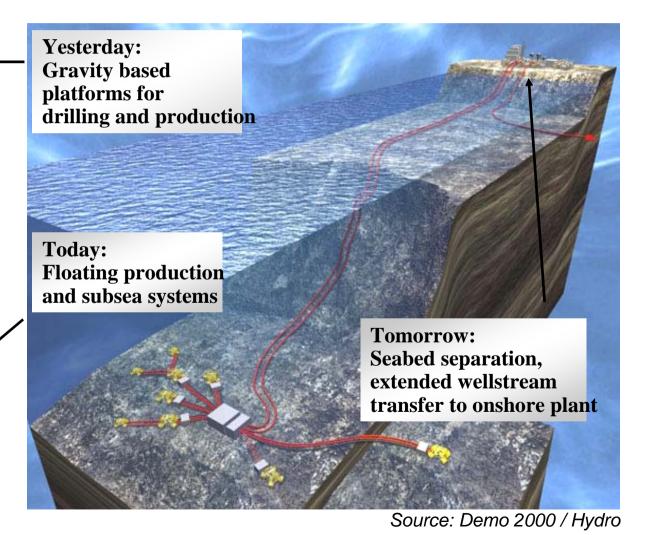
Petroleum resources on the Norwegian Continental Shelf (NCS)



# A long tradition of innovation and new technology..





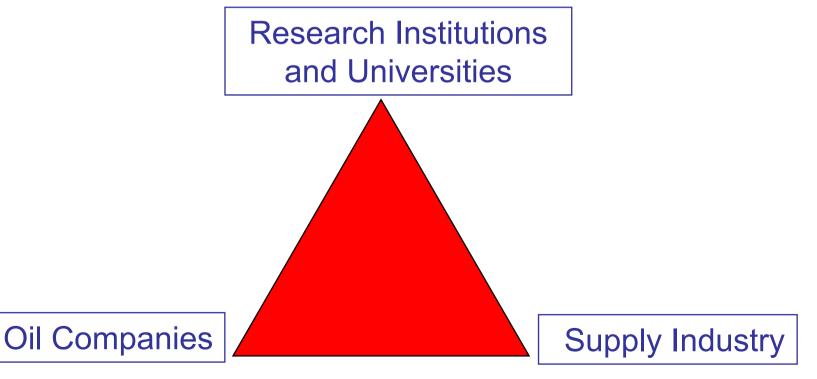


Ministry of Petroleum and Energy

#### .. based on R&D and a broad cluster...

- Forging links
- Creating synergies

- Developing networks
- Co-funding

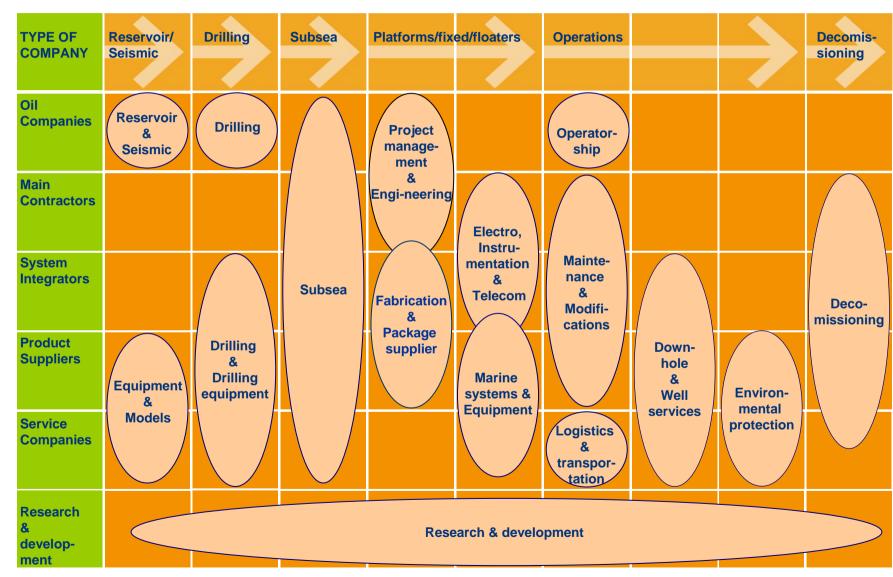


Ministry of Petroleum and Energy

# Supply Chain

# .. of Norwegian oil & gas competence

#### Value Chain

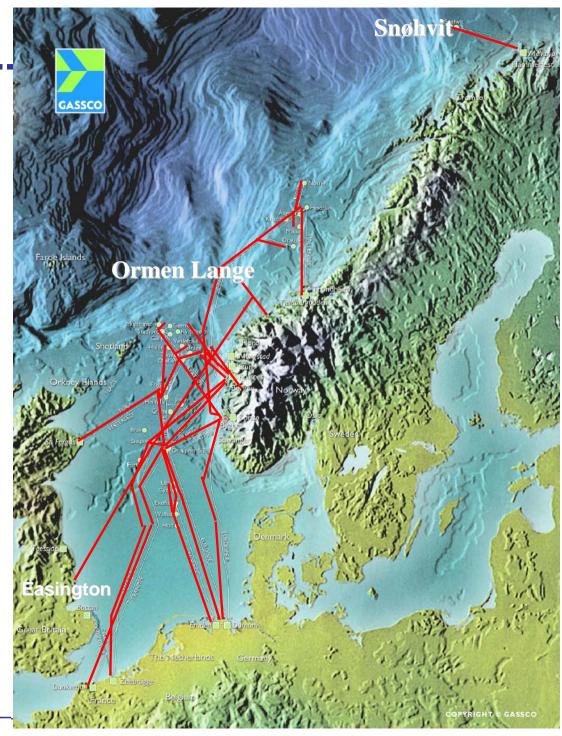


Ministry of Petroleum and Energy

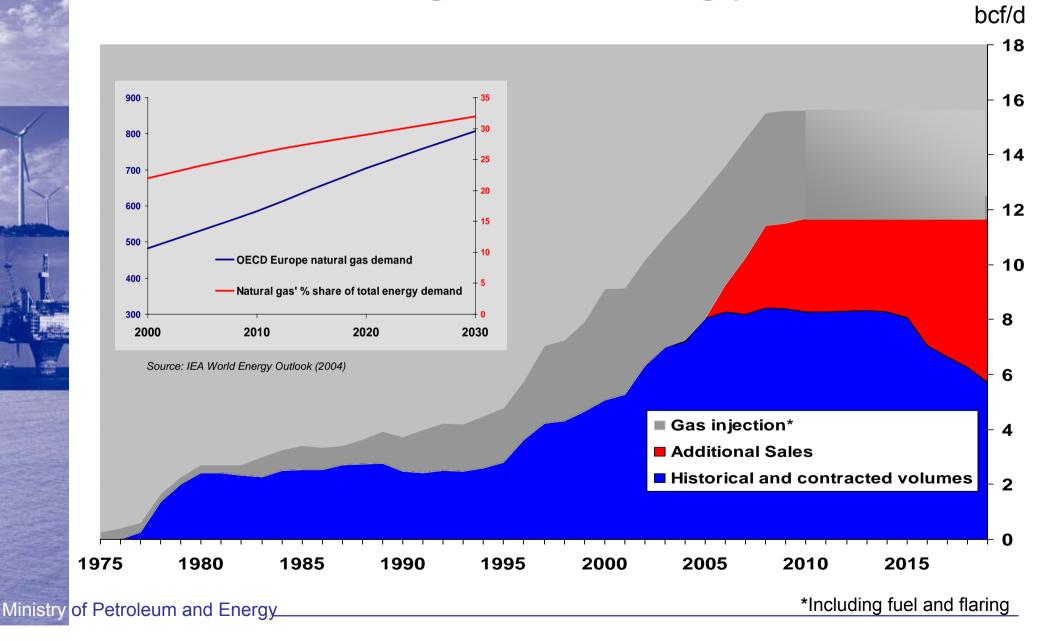
Source: Intsok

#### The Norwegian gas sector...

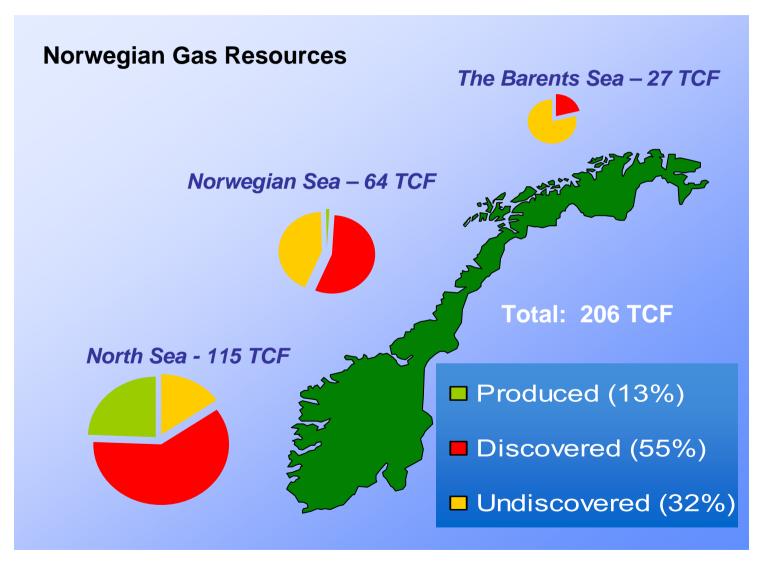
- 50 fields producing gas
- More than 6000 km of large offshore pipelines
- Two of the larger gas processing plants in the world
- Supplies about 14% of European gas consumption



# ... increasing in the coming years...



#### .. with still more to come



Source: NPD (2003)

# Snøhvit - a landmark LNG project

- Recoverable reserves:
  - 6,7 TCF gas
  - 133 MMbbls condensate
- Production start: 2006
- Investment costs: 6 bill. USD
- Gas production 0,55 bcf/d
  - Destinations: USA and Europe
- Import capacity acquired at Cove Point
- Statoil main gas marketer



## **Norwegian LNG Technology**

Aker Kværner Offshore LNG terminals

→ Northern Baja California.

#### ChevronTexaco

→ North Adriatic Sea.











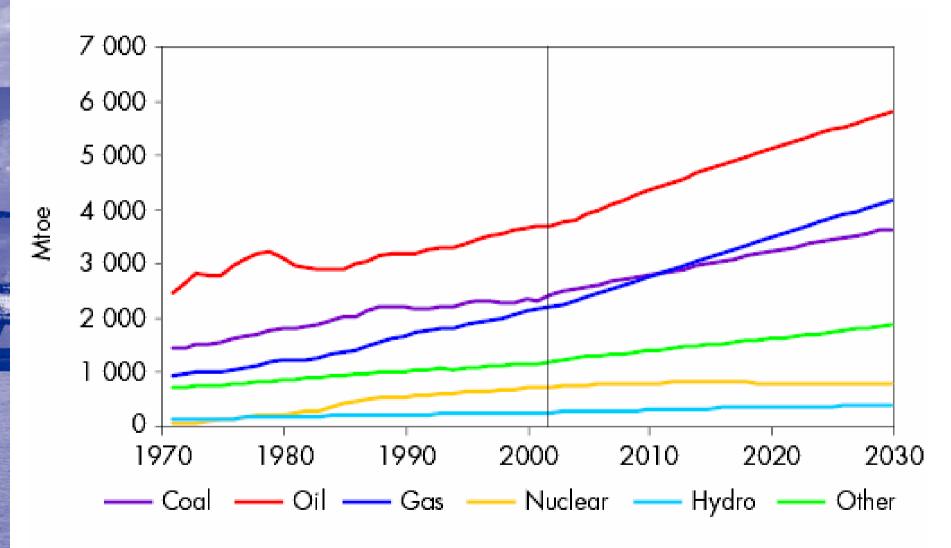


The Kværner group developed LNG carriers with spherical tanks in the early 1970s.

This design now dominates the market, accounting for about 50 percent of the world fleet.

Source: Statoil / AkerKværner

### In a world of growing energy demand ...

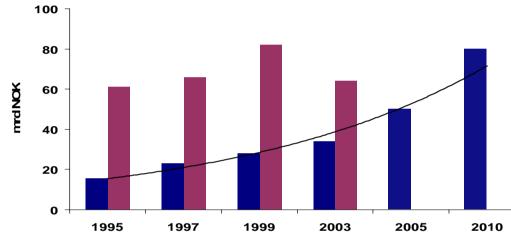


# .. there is solid foundation for cooperation



#### .. partnering with Norway

- Norway is a stable long-term source of supply of oil and gas.
- Strong Norwegian petroleum R&D and industry clusters
- Operators and suppliers at NCS are innovative, and have low barriers to new technology
- Gas and LNG increasingly important



- The supply industry's international sales and future ambitions (Source:
- Total market on the NCS CAPEX and OPEX (Source: MPE)





# .. as Mexicans and Norwegians make excellent business partners!